

Suggested EOI

CSIR-Institute of Genomics & Integrative Biology is a national laboratory dedicated to research in Modern Biology, Genomics , Proteomics, Bio-informatics with its mandate to provide affordable healthcare solutions. The institute collaborates with industry in Life sciences, Healthcare, Pharmaceuticals, FMCG, etc. to explore translation of the research findings to industrial applications. IGIB Scientists also pro-actively undertake consultancy assignments to provide scientific & technological solutions & advisories to industry specific problems. Institute is also undertaking collaborative research with industrial partners in niche areas.

CSIR-IGIB is currently looking to Empanel & partner with National & International, Government/ non-Government agencies to provide consultancy and marketing services for commercialization of the technologies and knowledgebase developed by the institute, by acting as a Technology Transfer Agency (TTA). so that the benefits of expertise and research carried out in CSIR-IGIB can reach large section of the society.

Through this Expression of Interest (EOI), CSIR-IGIB invites proposals from National & International Public and Private organizations and consultants engaged in the business of Technology/ IPR Commercialization.

The expected activities to be carried out by the TTA would involve:

- Market research studies for knowledgebase developed/ to be developed at the Institute
- Identifying industrial needs & accordingly establish Collaborative/Sponsored R&D Projects for the Institute.
- Pricing of IP, technologies, products & services
- IP advisory services such as FTO studies, IP valuation
- Negotiation and deal support
- Technology/Know-How/IP License/Transfer
- Finalization of agreements and contracts
- Organization of networking events, workshops, seminars, industrial meets
- Assisting the lab and scientists in creation of start-up companies
- Knowledge in raising funding and finances for knowledge based start-up companies

If you like to share your excitement in the areas covered by CSIR-IGIB for a larger benefit of the country you are encouraged to write to Director, CSIR-IGIB.

In your response to this EOI, please state clearly your professional background, past experience in commercialization, spin-off creation, and consulting and a proven track record of financial dealings in technology transfer. Also please state your ownership structure, vision, organizational mandate, business and revenue model, qualifications of the core team and proposed methodology of operations.

Requisites

1. The TTA should be involved in the business of technology transfer and commercialization for a minimum period of two years.

2. Recent successful cases of technology commercialization should be listed, preferably with government funded R&D institutes, such as CSIR labs
3. Understanding and familiarity in working with government funded R&D institutes is desirable. TTAs having prior experience in working with CSIR labs would be preferred.
4. The TTA should have staff mix skilled in legal matters, Business development, and costing & evaluation of projects, on its regular payroll/ under regular contractual assignment with them
5. The TTA shall have presence in more than one location in the country.
6. A consortium of parties is not eligible to respond for this EOI.